



Connecticut Procurement Technical Assistance Center

CT PTAC – Serving our country and Connecticut

CT PTAC's primary mission is to support our national security by ensuring a broad base of capable, Connecticut suppliers for the defense industry and other government agencies while increasing CT's small business economic base.

Comprehensive, Individualized Assistance

Despite the growth of specialized small business assistance programs, PTAC remains the only government-sponsored program that provides intensive, individually tailored guidance through the federal & state procurement systems.

CT PTAC's Services Provided at No Charge!

Counseling Assistance – Solicitation analysis, bid preparation, contract administration, state & federal registrations, etc.

Bid-Match – Computerized service matching client businesses' capabilities to federal, state & local bids posted on the Internet.

Workshops, Seminars, Procurement Conferences – Relevant topics offered frequently in conjunction with other state & federal organizations and prime government contractors.

Resource Library – Includes pricing histories, military specs, the Federal Acquisition Regulation, state & local regulations and articles on government contract topics.

Expert Staff – The capability of the counseling staff is critical to the success of CT PTAC. Procurement Specialists are the bridge between businesses and buying offices, mentoring & monitoring firms from initial bid offering through contract completion.

Rated – *"Highly successful"* by the Defense Contract Management Agency.

Assistance to CT Companies in 2019

- Total client awards \$142 Million
- Created/retained 2,838 jobs in CT
- High client satisfaction rating

CT Small Business Sector

- 97.4% of businesses in CT are small
- Employs 53.1% of CT's employees
- Source of innovation and invention

Return on Connecticut's Investment since 1994

- CT investment: \$7.6 Million
- CT investment leveraged 100% by DoD
- **\$3.56 Billion** Government Contract Awards
- Since 1994, every CT \$1 returned \$33.1 in taxes

CT PTAC's Economic Impact since 1994

- Gov't Awards: \$3.56 Billion
 - Jobs Created/Retained: 74,395
 - CT State Tax generated: \$206.3 Million
- *Awards are client reported, not all may be included.

CT PTAC's Assistance Statistics

- 2019
 - 1,560 counseling sessions
 - 50 seminars

Funded by:

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CT PTAC gets results!

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