



CT APEX Accelerator works exclusively with government contracting.

### CT APEX – Serving our country and Connecticut

Our primary goal is to provide marketing and procurement assistance to Connecticut businesses interested in selling their products or services to federal, state, or local governments. CT APEX is a statewide program serving all cities and towns in Connecticut.

### Comprehensive, Individualized Assistance

CT APEX works exclusively with government contracting. We aim to be the best resource for businesses large and small to obtain information and training related to contracting opportunities with DoD, other federal agencies, state and local governments and with government prime contractors.

### FY2022 CT APEX Assistance Numbers

- Total client awards **\$213 Million\***
- **965 active clients**
- **2,070 counseling hours**
- **55 events**
- **4,258 jobs** created /retained in CT
- **\$12.3 Million** CT State Tax generated

### FY2021 National APEXs Assistance Numbers

- Total client awards **\$24.2 Billion\***
- **56,729 active clients**
- **183,455 counseling hours**
- **5,267 events**
- **486,000 jobs** created/retained

### CT APEX's Assistance Numbers since 1994

- Total client awards **\$4.36 Billion\***
- **6218 active clients**
- **57,238 counseling hours**
- **1280 events**
- **90,332 jobs** created/retained in CT
- **\$252.3 Million** CT State Tax generated

\*Awards are client reported, not all may be included.

### Funded by:

This APEX Accelerator is funded in part through a cooperative agreement with the Department of Defense. Matching funds are provided by Connecticut's Department of Economic & Community Development (DECD). Our host agency is Southeastern Connecticut Enterprise Region (seCTer).

### Services Provided at No Cost!

Assistance, education & training provided one-on-one.

- State & federal registrations
- Federal, State & local government contracting laws, policies and procedures
- Socio-economic certifications, including state MBE/SBE, DOT DBE, and federal ED/WOSB HUBZone, SD/VOSB, 8 (a)
- Creation of government tailored capabilities statement
- Contract administration & post award requirements
- Market research
- Subcontracting opportunities & requirements
- Information on Cyber Security requirements & compliance
- Among other government contracting related subjects

**Bid-Match** – Computerized program matching a company's capabilities to federal, state & local bid opportunities posted on the Internet sent directly via email.

**Webinars, Workshops, Matchmakers, Networking** – Events that build government acumen and position businesses to win contracts.

### **On-demand Video Library –**

Topics on  
How to do Business with federal primes, municipalities, housing authority.

Teaming,  
Subcontracting,  
Accounting,  
Proposal Preparation,  
Certifications: SBE/MBE, WOSB/VOSB, 8 (a)  
Reading and Responding to RFPs and much more.

**Government Contracting Specialists** – Procurement Specialists are the bridge between businesses and buying offices, mentoring & monitoring firms from initial bid offering through contract completion.

## **CT APEX Accelerator gets results!**