



CONNECTICUT
APEX
ACCELERATOR

SAM.GOV REGISTRATION --- OVERVIEW

Preparation Guide

WHAT IS SAM.GOV?

- **SAM.gov or System for Award Management is a Federal Government online Portal.**
 - **SAM.gov registration is required for entities who are doing business with the Federal Government.**
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WHY REGISTER IN SAM.GOV?

- **To obtain a CAGE Code.**
 - **Find Federal Solicitations.**
 - **It is a Market Research tool.**
 - **Federal Contractors and Grants recipients are required to register at SAM.gov.**
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STATE OF CT REQUIREMENTS

- As part of the SAM registration process, businesses provide a three-year average income and identify NAICS Code.
 - In doing so, businesses are classified as Small Business utilizing the SBA Size Standard.
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- SAM.gov registration is a mandatory action to obtain/renew CT DAS Small/Minority Business Enterprise (S/MBE) Certifications.
 - Entities **MUST** have an active SAM.gov registration to apply for CT DAS S/MBE certification.
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WHAT IS A TABLE OF SIZE STANDARD?

- It is a Chart to Identify businesses as:
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Small Business Concern

- Utilize Industry Classification Code System (NAICS Code) with Average Annual Receipts.
 - For certain industries - utilize NAICS Code and Number of Employees.
 - Classify your business as “Small” utilizing the size standard chart.
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Download the Table of size Standard here:

From SBA.gov

[Table of size standards | U.S. Small Business Administration \(sba.gov\)](https://www.sba.gov/size-standards)

WHT IS NAICS CODE?

North American Industry Classification System

- Industry Classification System
 - Utilized by all Federal Agencies.
 - The Federal Government solicitations are classified by NAICS Code
 - Identify NAICS Code before starting SAM.gov registration.
 - Need for SAM Registration “Assertion” Section.
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Find NAICS Code at: Census.gov

**North American Industry Classification System
(NAICS) U.S. Census Bureau**

ADDITIONAL SUGGESTED ASSISTANCE

SBDC - [About Us | Connecticut Small Business Development Center \(uconn.edu\)](#)

MCC - [About - Minority Construction Council \(mccforct.org\)](#)
